

**Dr. Michael D. Wilcox, Jr.**

Assistant Program Leader / Economic and Community Development / Purdue Extension  
Senior Associate / Purdue Center for Regional Development  
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**OVERVIEW**

Michael Wilcox’s Extension and research focus is on the factors and policies that impact rural economic development. His primary Extension programming seeks to enhance community vitality by strengthening the capacity for new and existing businesses to thrive and grow through community-based initiatives. In addition, Michael has spearheaded Extension work that integrates the economic, environmental and social dimensions of sustainability into programming related to entrepreneurship, workforce development, bioenergy, population dynamics and land use. Michael has focused attention on research projects concerning regionalism, entrepreneurship and rural migration. He has also been involved in numerous international agricultural research/extension projects including tropical tree crops marketing in western Africa and conservation agriculture in southern Africa.

Service is an important component of Michael’s professional life. For example, Michael is currently serving as Past-President of the National Association of Community Development Extension Professionals and Secretary and Board Member of the Joint Council of Extension Professionals.

**EDUCATION**

**Purdue University**, College of Agriculture - Agricultural Economics, West Lafayette, IN - PhD, May 2006  
“*Farmgate Prices and Market Power in Liberalized West African Cocoa Markets*”, with Philip C. Abbott  
**Auburn University**, College of Agriculture - Fisheries & Allied Aquacultures, Auburn, AL - MS, August 1998  
“*Effects of an In-Pond Raceway on Fish Production Performance and Water Quality*”, with Michael P. Masser  
**Cornell University**, College of Agriculture and Life Sciences - Biological Sciences, Ithaca, NY - BS, May 1992

**STATEMENT OF CURRENT RESPONSIBILITIES**

Purdue University West Lafayette, IN  
2012 – Present: Assistant Program Leader / Economic and Community Development / Purdue Extension  
Senior Associate / Purdue Center for Regional Development

The Assistant Program Leader, County/Regional Extension ECD Programs, is responsible for carrying out the following activities, in collaboration with the Assistant Director, Economic and Community Development: (1) Strategically build a strong ECD Extension team of faculty, A&P staff and , county/regional Extension educators with an appointment in ECD and other related fields or program areas; (2) Engage faculty, A&P staff and county/regional educators in the development, evaluation and refinement of high priority ECD educational programs and technical assistance activities; (3) Develop educational curricula and other important resources in the ECD arena; (4) Spearhead the development of Issue-Based Action Teams (IBATs) that align with the current and emerging ECD-related needs and opportunities; (5) Develop, implement and evaluate training programs that equip Extension educators with core skills needed to build vibrant and effective ECD signature programs; (6) Organize regular meetings and/or conference calls with the ECD Extension team of faculty , A&P staff and county/regional ECD educators; (7) Communicate on a regular basis with state and district leaders on key ECD matters; (8) Acquire extramural funding and fees to support the ECD Extension programs; (9) Conduct applied research in support of the ECD Extension program and remain abreast of current research and other developments in economic and community development; (10) Actively participate in professional activities at the North Central region and national levels.

## PREVIOUS EXPERIENCE

2006–2012: University of Tennessee, Knoxville, TN – Associate Professor, Dept. of Agricultural & Resource Economics  
2001–2006: Purdue University, West Lafayette, IN - Research Assistant, Dept. of Agricultural Economics  
1998–2001: Harris AgriScience and Technology Center, Bloomfield, CT - Educator/Curriculum Consultant  
1996–1998: Auburn University, Auburn, AL - Research Assistant, Dept. of Fisheries and Allied Aquacultures  
1993–1995: United States Peace Corps, Yaoundé, Cameroon - Aquaculture Extension Agent

## AWARDS

- National Association of Community Development Extension Professionals – National Excellence in Teamwork Award (2013), Community and Economic Development Initiative of Kentucky as member of CEDIK Faculty
- National Association of Community Development Extension Professionals – Southern Region Excellence in Teamwork Award (2013), Community and Economic Development Initiative of Kentucky as member of CEDIK Faculty
- Lewis H. Dickson Extension Award for Innovative Extension Programming (2011) with C.D. Clark, A. Galloway, A. Rhea and J.H. Starnes
- Cavender Outstanding Award for Best Extension Publication (2011) with A. Rhea, C.D. Clark, A. Galloway, C. Sneed, J.H. Starnes, and D. Wise
- Governor’s Environmental Stewardship Award for Excellence in Agriculture and Forestry (2011) as member of Tennessee Farmland Legacy Partnership
- Tennessee Association of Agricultural Agents & Specialists Early Career Award for Specialist (2010)
- American Association of Retirement Communities Outstanding Research Award (2009) with C.D. Clark, D.M. Lambert and W.M. Park
- Gamma Sigma Delta Graduate Honors Society (Auburn (1998), Purdue (2003))

## RESEARCH AND/OR SCHOLARLY PUBLICATIONS

### Articles published in refereed journals

1. Velandia, M., C. Clark, D. Lambert, J.A. Davis, K. Jensen, A. Wszelaki, and **M.D. Wilcox**. “Factors Affecting Producer Participation in State-Sponsored Marketing Programs By Fruit and Vegetable Growers in Tennessee.” *Agricultural and Resource Economics Review* (forthcoming).
2. O’Dell, D., T.J. Sauer, B.B. Hicks, D.M. Lambert, D.R. Smith, W. Bruns, A. Basson, M.V. Marake, F.W. Walker, **M.D. Wilcox** and N.S. Eash. 2014. Bowen Ratio Energy Balance Measurement of Carbon Dioxide (CO<sub>2</sub>) Fluxes of No-Till and Conventional Tillage Agriculture in Lesotho. *Open Journal of Soil Science*, 4, 87-97. <http://dx.doi.org/10.4236/ojss.2014.43012> .
3. Urbanowitz, S.C. and **M.D. Wilcox**. 2013. “Examining Extension's Capacity in Community Resource and Economic Development: Viewpoints of Extension Administrators on the Role of Community Resource and Economic Development in the Extension Portfolio.” *Journal of Extension* 51(5, October):Article # 5FEA2.
4. Davis, A., M. Velandia, D. Lambert, C. Clark, **M.D. Wilcox**, A. Wszelaki, K. Jensen. 2012. “Factors Affecting Producer Awareness of State Programs Promoting Locally Grown Foods: the Case of Fruit and Vegetable Growers in Tennessee.” *Journal of Food Distribution* 43 (2):14-28.
5. Lambert, D.M., C.D. Clark, **M.D. Wilcox**, and S. Cho. 2010. “Distance, Density, Local Amenities, and Suburban Development Preferences in a Rapidly Growing East Tennessee County,” *Agriculture and Human Values*, Published Online on December 30.
6. Lambert, D.M., C.D. Clark, **M.D. Wilcox**, and W.M. Park. 2009. “Public Education Financing Trends and the Gray Peril Hypothesis?,” *Growth and Change* 40(4), 619 - 648.
7. Clark, C.D., D.M. Lambert, W.M. Park, and **M.D. Wilcox**, 2009. “Willingness to Fund Public Education in a Rural Retirement Destination County,” *Journal of Research in Rural Education* 24(6).

8. Stewart, L., D.M. Lambert, **M. D. Wilcox**, and B. C. English. 2009. Tennessee Agriculture and Forestry Industry Clusters and Economic Performance, 2000 – 2006,” *Journal of Agriculture and Resource Economics*, 34(1): 172 - 195.
9. Lambert, D.M., **M.D. Wilcox**, A.L. English, and L. Stewart. 2008. “Ethanol Plant Location Determinants and County Comparative Advantage.” *Journal of Agricultural and Applied Economics*, 40(1): 117 – 135.
10. Lambert, D.M., C. Clark, **M.D. Wilcox** and W. M. Park. 2007. “Do Migrating Retirees Affect Business Establishment and Job Growth? An Empirical Look at Southeastern Non-metropolitan Counties, 2000-2004,” *Review of Regional Studies*, 37(2): 251-278.

Contributions to edited volumes

1. Lambert, D.M., **M. D. Wilcox**, C. D. Clark, B. Murphy, and W. Park. 2009. “Is Growth in the Health Sector Correlated With Later-Life Migration?,” In *Progress in Spatial Analysis: Theory and Computation, and Thematic Applications*, A. Paez, J.L. Gallo, R. Buliung, S.Dall’Erba (Eds). Springer-Verlag Berlin Heidelberg.

Papers or extended abstracts published in conference proceedings

1. **Wilcox, M.D.**, E. Binsangwa, D.M. Lambert, N. Eash, F.R. Walker, and M. Marake. 2012. Smallholders, Sustainability, and Food Security: Conservation Agriculture in a Developing Country Context. In *Proceedings of the International Conference of Climate Change, Recycling of Agricultural Resources Technology Improvement and Agricultural Management*, Huazhong Agricultural University College of Economics and Management, Wuhan, China, January 7 – 9, pp. 231 – 247.
2. Eash, N., D.M. Lambert, M. Marake, C. Thierfelder, F.R. Walker, and **M.D. Wilcox**. 2012. Small-holder Adoption of Conservation Agriculture in Lesotho and Mozambique. In *Proceedings of the International Conference of Climate Change, Recycling of Agricultural Resources Technology Improvement and Agricultural Management*, Huazhong Agricultural University College of Economics and Management, Wuhan, China, January 7 – 9, pp. 93 – 108.

Scholarly and/or creative activity published through a refereed electronic venue

1. **Wilcox, M.D.**, N.J. Olynk Widmar, A. Yadavalli, D. A. Widmar and K. A. Foster. 2013. “An Overview of Indiana Animal Agriculture: Perspectives on the Beef, Dairy, Hog and Poultry Industries,” Joint Department of Agricultural Economics and Purdue Center for Regional Development Working Paper. Available online at: [http://www.agecon.purdue.edu/extension/lo\\_files/An\\_Overview\\_Indiana\\_Animal\\_Agriculture\\_Final.pdf](http://www.agecon.purdue.edu/extension/lo_files/An_Overview_Indiana_Animal_Agriculture_Final.pdf)
2. **Wilcox, M.D.**, N.J. Olynk Widmar, A. Yadavalli, D. A. Widmar and K. A. Foster. 2013. “An Overview of Indiana Animal Agriculture: Perspectives on the Beef, Dairy, Hog and Poultry Industries – Executive Summary,” Joint Department of Agricultural Economics and Purdue Center for Regional Development Working Paper. Available online at: [http://www.agecon.purdue.edu/extension/lo\\_files/An\\_Overview\\_Indiana\\_Animal\\_Agriculture.pdf](http://www.agecon.purdue.edu/extension/lo_files/An_Overview_Indiana_Animal_Agriculture.pdf)
3. **Wilcox, M.D.** and J.H. Starnes. 2012. “Farm Numbers in Tennessee,” University of Tennessee Extension Publication SP 743-A. Available online: <https://utextension.tennessee.edu/publications/Documents/SP743-A.pdf> .
4. Peabody, M. and **M.D. Wilcox**. 2012. “Exploring Entrepreneurship for your Region,” in Beaulieu, Lionel J. and Rachel Welborn (eds.). *Stronger Economies Together: Strategies for Building New Economic Opportunities – Supplemental Modules*, First Edition. Mississippi State, MS, Southern Rural Development Center. Available online: <http://srdc.msstate.edu/set/supmodules.html> .
5. Mathenia, A., **M.D. Wilcox**, C. Kimbro, and A. Barefield. 2011. “Small Business Seminars: Promoting Economic Development through a Community of Support for Small Business,” University of Tennessee Extension Publication W236. Available online: <https://utextension.tennessee.edu/publications/Documents/W263.pdf> .

6. Beaulieu, L.J., and **M.D. Wilcox**. 2011. "Module Seven: Exploring Regional Assets and Barriers," in Beaulieu, Lionel J. and Rachel Welborn (eds.). *Stronger Economies Together: Strategies for Building New Economic Opportunities*, Second Edition. Mississippi State, MS; Southern Rural Development Center. Available online: <http://srdc.msstate.edu/set/curriculum2.html>.
7. Davis, A.F. and **M.D. Wilcox**. 2011. "Module Six: Exploring Opportunities for a Stronger Regional Economy," in Beaulieu, Lionel J. and Rachel Welborn (eds.). *Stronger Economies Together: Strategies for Building New Economic Opportunities*, Second Edition. Mississippi State, MS; Southern Rural Development Center. Available online: <http://srdc.msstate.edu/set/curriculum2.html>.
8. Beaulieu, L.J., and **M.D. Wilcox**. 2010. "Module Five: Exploring Regional Assets and Barriers," in Beaulieu, Lionel J. and Rachel Welborn (eds.). *Stronger Economies Together: Strategies for Building New Economic Opportunities*, First Edition. Mississippi State, MS; Southern Rural Development Center. Available online: <http://srdc.msstate.edu/set/curriculum.html>.
9. Davis, A.F. and **M.D. Wilcox**. 2010. "Module Seven: Exploring the Region's Economic Foundation and Development Opportunities," in Beaulieu, Lionel J. and Rachel Welborn (eds.). *Stronger Economies Together: Strategies for Building New Economic Opportunities*, First Edition. Mississippi State, MS; Southern Rural Development Center. Available online: <http://srdc.msstate.edu/set/curriculum.html>.
10. **Wilcox, M.D.**, and J.H. Starnes. 2009. "Chapter 1: Why Succession Planning?," in *Planning Today for Tomorrow's Farms: A Workbook for Tennessee Farm Families*. University of Tennessee Extension Publication PB1791. Available online: <http://www.farmlandlegacy.org/workbook/Chapter1.pdf>.
11. Starnes, J.H., and **M.D. Wilcox**. 2009. "Chapter 2: The Family Discussion," in *Planning Today for Tomorrow's Farms: A Workbook for Tennessee Farm Families*. University of Tennessee Extension Publication PB1791. Available online: <http://www.farmlandlegacy.org/workbook/Chapter2.pdf>.
12. **Wilcox, M.D.** and J. J. Gockowski. 2008. "Reforming Cocoa and Coffee Marketing in Liberia," Sustainable Tree Crops Program Policy Brief, Issue Number 2. Available online: <http://trend.ag.utk.edu/international/ReformingCocoaCoffeeMarketingLiberia.pdf>.
13. Gockowski, J. J. and **Wilcox, M.D.** 2008. "Intensified Cocoa for Sustainable Development in Liberia," Sustainable Tree Crops Program Policy Brief, Issue Number 1. Available online: <http://trend.ag.utk.edu/international/LiberiaPolicyBrief1.pdf>.
14. **Wilcox, M.D.**, D.M. Lambert and K. Tiller, 2007. "Biofuels 101," University of Tennessee Extension Fact Sheet No. SP700-A. Available online: <http://economics.ag.utk.edu/publications/bioenergy/SP700-A.pdf>.

Articles appearing in in-house organs

1. **Wilcox, M.D.** 2012. "Top Ten Considerations When Applying for Funding," Homefront to Heartland Newsletter, University of Tennessee Extension. Fall.
2. **Wilcox, M.D.** and D.M. Lambert. 2011. "Just No-Tillin'," AgEconogram, Spring.
3. **Wilcox, M.D.** 2010. "Bucking the TREND: Department's Extension Efforts Focus on Helping Counties 'Grow Their Own'," AgEconogram, Fall.
4. Phillips, E., A. Temple and **M.D. Wilcox**, 2009. "The Business of Southern Energy: Making Choices for Your Community - Results from the 2009 Southern Growth Policies Board Community Forums in Tennessee," Joint Publication of University of Tennessee Institute for Public Service and University of Tennessee Extension.
5. Lambert, D.M., C.D. Clark, **M.D. Wilcox**, S. Cho, and G.F. Smith. 2009. "Perceptions and Preferences of Blount County Residents Regarding the Conversion of Land to a Dairy or Residential Development," Department of Agricultural Economics University of Tennessee Institute of Agriculture, Staff Paper Series 01-2009.

6. Hancock, C. and **M.D. Wilcox**. 2009. "Developing Web Sites for Community Vitality - Web Site Development Information," a Joint Publication of the University of Nebraska - Lincoln Extension and University of Tennessee Extension.
7. **Wilcox, M.D.** 2009. "Building Economically Vibrant Communities – LOGIC Model," Southern Program Leadership Network – Community Development Committee. Online at: [http://srpln.msstate.edu/crd/logic\\_models\\_jan09.pdf](http://srpln.msstate.edu/crd/logic_models_jan09.pdf)
8. **Wilcox, M.D.** and D.M. Lambert. 2008. "Entrepreneurship in Tennessee: Striving for Success – Executive Summary," Joint Publication of University of Tennessee Extension, University of Tennessee Institute for Public Service and Tennessee Department of Economic and Community Development.
9. **Wilcox, M.D.** and E.U. Phillips, 2008. "Youth: The Real Future of the South," Joint Publication of University of Tennessee Extension and University of Tennessee Institute for Public Service.
10. Phillips, E.U. and **M.D. Wilcox**, 2007. "Building the Next Workforce – Results from the 2007 Tennessee Community Forums," Joint Publication of University of Tennessee Institute for Public Service and University of Tennessee Extension.
11. Park, W.M., C.D. Clark, D.M. Lambert, **M.D. Wilcox**, C. Shoopman and E.U. Phillips, 2007. "The Long-Term Impacts of Retiree In-Migration on Rural Areas: A Case Study of Cumberland County, Tennessee - Full Report," Joint Publication of the University of Tennessee's Institute for Public Service and Institute of Agriculture.
12. Park, W.M., C.D. Clark, D.M. Lambert, **M.D. Wilcox**, and C. Shoopman, 2007. "The Long-Term Impacts of Retiree In-Migration on Rural Areas: A Case Study of Cumberland County, Tennessee – Executive Summary," Joint Publication of the University of Tennessee's Institute for Public Service and Institute of Agriculture.
13. **Wilcox, M.D.**, A.L. English, and M. Pay-Bayee, 2006. "Roundtable Held in Monrovia to Discuss Re-Vitalizing Liberian Cocoa Industry," STCP Newsletter, Issue No. 16.
14. **Wilcox, M.D.** 2006. "A Focus on Rural Needs," *Tennessee Land, Life and Science* 4(1):5.
15. Ogle, L. and **M.D. Wilcox**, 2006. "Building Bridges: UT Looks to Rural Areas as Engines for Growth in a Global Economy," *Tennessee Land, Life and Science*, 4(1):5.
16. **Wilcox, M.D.** and K. T. McNamara. 2002. "Indiana Manufacturers Employment and Trading: Insights from a Survey." Purdue Agricultural Economics Report, March, pg.1-5.

Research reports submitted to sponsors

1. **Wilcox, M.D.** 2009. "The Future of Southern Energy - Making Choices for Your Community: Report from Murfreesboro, Tennessee." Southern Growth Policies Board.
2. **Wilcox, M.D.** 2009. "The Future of Southern Energy - Making Choices for Your Community: Report from Crossville, Tennessee." Southern Growth Policies Board.
3. **Wilcox, M.D.**, D.M. Lambert, K. Brannon, and L. Stewart. 2008. "Entrepreneurship in Tennessee: Striving for Success, A Baseline Analysis." The University of Tennessee Institute for Public Service and the Tennessee Department of Economic and Community Development.
4. **Wilcox, M.D.** and J.J. Gockowski. 2008. "Cocoa Marketing Efficiency in West Africa: An Overview." International Institute for Tropical Agriculture's Sustainable Tree Crop Program.
5. **Wilcox, M.D.** 2008. "Youth – The Real Future of the South: Report from Lebanon, Tennessee." Southern Growth Policies Board.
6. **Wilcox, M.D.** 2008. "Youth – The Real Future of the South: Report from Morristown, Tennessee." Southern Growth Policies Board.

7. **Wilcox, M.D.** 2008. "Youth – The Real Future of the South: Report from Waverly, Tennessee." Southern Growth Policies Board.
8. **Wilcox, M.D.** 2008. "Youth – The Real Future of the South: Report from Clarksville, Tennessee." Southern Growth Policies Board.
9. **Wilcox, M.D.** 2008. "Youth – The Real Future of the South: Report from Memphis, Tennessee." Southern Growth Policies Board.
10. **Wilcox, M.D.** 2008. "Youth – The Real Future of the South: Report from Fayetteville, Tennessee." Southern Growth Policies Board.
11. **Wilcox, M.D.** 2008. "Youth – The Real Future of the South: Report from Jamestown, Tennessee." Southern Growth Policies Board.
12. **Wilcox, M. D.,** A.L. English and J. Davis, 2007. "Comprehensive Assessment of the Agriculture Sector in Liberia – Tree Crop Sub-Sector Report." World Bank and United Nations Food and Agriculture Organization.
13. **Wilcox, M.D.,** A.L. English and M. Pay-Bayee, 2007. "Tree Crops to Ensure Income Generation and Sustainable Livelihoods in Liberia: Unlocking the potential of the cocoa sub-sector -Market and Information Systems Final Report". International Institute for Tropical Agriculture's Sustainable Tree Crop Program.
14. **Wilcox, M.D.** 2007. "Building the Next Workforce - Making Choices for Your Community: Report from Waynesboro, Tennessee." Southern Growth Policies Board.
15. **Wilcox, M.D.** 2007. "Building the Next Workforce - Making Choices for Your Community: Report from Jackson, Tennessee." Southern Growth Policies Board.
16. **Wilcox, M.D.** 2007. "Building the Next Workforce - Making Choices for Your Community: Report from Dyersburg, Tennessee." Southern Growth Policies Board.
17. **Wilcox, M.D.** and G. F. Smith. 2006. "Tennessee Rural Development Roundtables – Overview." Southern Rural Development Center's Technical and Operational Advisory Committee.
18. **Wilcox, M.D.** and G. F. Smith. 2006. "Tennessee Rural Development Roundtables – Final Report." Southern Rural Development Center. Online at: [http://srdc.msstate.edu/sp/tn\\_final.doc](http://srdc.msstate.edu/sp/tn_final.doc).
19. **Wilcox, M.D.** and G. F. Smith. 2006. "Tennessee Rural Development Roundtables Highlights." Southern Rural Development Center. Online at: [http://srdc.msstate.edu/sp/tn\\_abbrev.doc](http://srdc.msstate.edu/sp/tn_abbrev.doc).
20. **Wilcox, M.D.** and M. M. Pay-Bayee. 2006. "Outcomes from the Liberian Cocoa Sector Roundtable." Liberian Ministry of Agriculture.

Articles published in popular press

1. **Wilcox, M.D.** 2008. "Small Business Matters in Houston County." *The Stewart Houston Times*, April 30.
2. Moore, C. and **M.D. Wilcox**, 2007. "Entrepreneurship: Building Community Wealth." *The Lexington Progress*, 123(25):2A.

Other evidence of research or creative accomplishments

1. Salazar, K and M.D. Wilcox (Eds.). 2014. "Enhancing the Value of Public Spaces," Purdue Extension Curriculum (forthcoming)

2. Shideler, D., B. Whitacre, **M.D. Wilcox**, and C. Hancock. 2011. "Facilitator's Guide," for the National e-commerce Extension Initiative Curriculum: Web Presence Strategies for Small Communities and Local Governments, 47 pages. Available online: <http://srdc.msstate.edu/ecommerce/curricula/egovernment/factools.html>.
3. **Wilcox, M.D.** 2011. "Web Presence Strategies for Small Communities and Local Governments: An Introduction," Presentation and Speaker Notes for the National e-commerce Extension Initiative Curriculum: Web Presence Strategies for Small Communities and Local Governments, 33 pages. Available online: <http://srdc.msstate.edu/ecommerce/curricula/egovernment/factools.html>.
4. **Wilcox, M.D.** 2011. "Web Presence Strategies for Small Communities and Local Governments: Getting Started," Presentation and Speaker Notes for the National e-commerce Extension Initiative Curriculum: Web Presence Strategies for Small Communities and Local Governments, 25 pages. Available online: <http://srdc.msstate.edu/ecommerce/curricula/egovernment/factools.html>.
5. **Wilcox, M.D.**, W. Pender, E.U. Phillips, and A. Temple. 2010. "Strategic Planning for Entrepreneurial Communities," Learning Module for Creating a Rural Entrepreneurial System in Tennessee (CREST) Community Workshops.
6. **Wilcox, M.D.**, L.J. Beaulieu, and W. Pender. 2010. "Asset Mapping for Entrepreneurship," Learning Module for Creating a Rural Entrepreneurial System in Tennessee (CREST) Community Workshops.
7. Sopyla, V., D.M. Flomo, and **M.D. Wilcox**. 2010. "Facilitator's Guide," for the Livelihood Improvement for Farming Enterprises (LIFE Project) Curriculum: *Introduction to Producing Quality Cocoa*, 25 pages.
8. Sopyla, V., D.M. Flomo, and **M.D. Wilcox**. 2010. Extension Posters for the Livelihood Improvement for Farming Enterprises (LIFE Project) ) Curriculum: *Introduction to Producing Quality Cocoa*, 5 posters.
9. **M.D. Wilcox**, V. Sopyla, and D.M. Flomo. 2010. "Facilitator's Guide," for the Livelihood Improvement for Farming Enterprises (LIFE Project) Curriculum: *Introduction to the Liberian Cocoa Supply Chain*, 12 pages.
10. **M.D. Wilcox**, V. Sopyla, and D.M. Flomo. 2010. Extension Posters for the Livelihood Improvement for Farming Enterprises (LIFE Project) Curriculum: *Introduction to the Liberian Cocoa Supply Chain*, 4 posters.

Peer reviewed Journal Articles currently in review

1. McNair, W.E., D.M. Lambert, N. Eash, **M.D. Wilcox**, D.G. De La Torre Ugarte and C. Thierfelder,. 2014. "Conservation Agriculture Systems and Household Wellbeing: A Non-causal Comparison among Smallholder Farmers in Mozambique," submitted to *Agricultural Systems*.

### GRANTS AND CONTRACTS

1. Co-Investigator. 2013. "Rebuilding Your Local Food System," Purdue Extension Issues Based Action Team Grant Program. **Total: \$25,288.**
2. Co-Investigator. 2013. "Enhancing the Value of Public Spaces," Purdue Extension Issues Based Action Team Grant Program. **Total: \$9,863.**
3. Co-Investigator. 2011. "Sustainable Planning Aimed at Regionalism in Kentucky-Tennessee," US Department of Housing and Urban Development. **Total: \$550,000.**
4. Principal Investigator. 2011. "Regional Retail Business Marketing Initiative," Buffalo-Duck Resource Conservation & Development Council. **Total: \$3,250.**
5. Principal Investigator. 2010. "Creating a Rural Entrepreneurial System in Tennessee," USDA-Rural Development Rural Business Enterprise Grant Program. **Total: \$50,000.**

6. Principal Investigator. 2010. "Creating a Rural Entrepreneurial System in West Tennessee," Delta Regional Authority Rural Business Opportunity Grant Program. **Total: \$23,750.**
7. Co-Investigator. 2010. "Developing Sustainable Conservation Agricultural Production Systems for Smallholder Farmers in Southern Africa," Sustainable Agriculture and Natural Resource Management Collaborative Research Support Program through the US Agency for International Development. **Total: \$1,384,879.**
8. Collaborator. 2010. "Web Presence Strategies for Small Communities and Local Governments," National e-Commerce Extension Initiative's Educational Resource Development Grant Program. **Total: \$25,000.**
9. Principal Investigator. 2009. "Liberian Cocoa Borlaug Fellow Mentor Program," USDA/World Cocoa Foundation Borlaug Fellowship Program. **Total: \$5,550.**
10. Principal Investigator. 2009. "The Gathering: Extending the Market for Local Talent Beyond Local Borders" National e-Commerce Extension Initiative's Program Implementation Mini-Grants Program. **Total: \$3,000.**
11. Co-Investigator. 2009. "Managing Human and Financial Risks: Conserving Tennessee's Farms Through Estate Planning and Improved Decision Making," Southern Region Risk Management Education Center 2009 Competitive Grants Program. **Total: \$49,125**
12. Co-Investigator. 2009. "Locally Grown Produce: A Market Opportunity for Fruit and Vegetable Farmers in Tennessee," University of Tennessee Ag Research and Extension Innovation Fund. **Total: \$28,060.**
13. Collaborator. 2009. "Follow-On Activities for a Liberia Cocoa Borlaug Fellow Alumna," Agricultural Cooperative Development International and Volunteers in Overseas Cooperative Assistance. **Total: \$40,000.**
14. Collaborator. 2009. "Evaluating a Land Link Program for Tennessee," Tennessee Department of Agriculture, Agricultural Development Fund. **Total: \$20,000.**
15. Principal Investigator. 2008. "Policy Options for the Liberian Cocoa Sector, part of the STCP Tree Crops to Ensure Income Generation and Sustainable Livelihoods in Liberia Project" International Institute of Tropical Agriculture – Sustainable Tree Crop Program. **Total: \$30,996.**
16. Principal Investigator. 2008. "Entrepreneurship in Tennessee: Striving for Success," Tennessee Department of Economic and Community Development and University of Tennessee's Institute of Public Service. **Total: \$15,000.**
17. Principal Investigator. 2006. "Liberian Agricultural Baseline Identification Study," International Institute of Tropical Agriculture – Sustainable Tree Crop Program. **Total: \$48,500.**
18. Principal Investigator. 2006. "Liberian Cocoa Market and Information Systems Study," International Institute of Tropical Agriculture – Sustainable Tree Crop Program. **Total: \$100,000.**
19. Co-Investigator. 2006. "Developing a Strategy for the Land-grant System to Address Rural Development Research, Extension and Policy in the South," Southern Rural Development Center. **Total: \$2,500.**
20. Co-Investigator. 2004. "Cameroonian Cocoa Market Study," International Institute of Tropical Agriculture – Sustainable Tree Crop Program. **Total: \$30,000.**

## PRESENTATIONS

*Papers presented at technical and professional meetings (\* = Presented by M.D. Wilcox)*

1. **Wilcox, M.D.\*** and K. Salazar. 2014. "Enhancing the Value of Public Spaces," Invited Paper presented at the 2014 Joint Council of Extension Professionals (JCEP) Leadership Conference: "Empowering Leaders for the Next Century", Memphis, TN, February 11-13.

2. **Wilcox, M.D.\*** 2014. "An Introduction to Liberia and an Interdisciplinary Approach to Increase Tropical Tree Crop Farmer Income: Lessons and Opportunities from the Field," Invited Presentation to the 2014 Indiana Agricultural Leadership Program, Muncie, IN, January 9.
3. Foster, K. and **M.D. Wilcox\***. 2013. "An Overview of Indiana Animal Agriculture: Perspectives on the Beef, Dairy, Hog and Poultry Industries," Invited Paper to the 2013 Indiana General Assembly's Rural Caucus, Indianapolis, IN, March 26.
4. Bisangwa, E., **M.D. Wilcox\***, D.M Lambert, M.Marake, F.R. Walker, N.Eash, W.M.Park. 2012. "Conservation Agriculture in Lesotho: The Drivers of Adoption and the Role of Extension," Selected Poster presented at the Annual Meeting of the National Association of Community Development Extension Professionals: "Capitalizing on Our Assets", Park City, UT, May 20-23.
5. **Wilcox, M.D.\***, E. Bisangwa, D.M. Lambert, N. Eash, F.R. Walker, and M. Marake. 2012. Smallholders, Sustainability, and Food Security: Conservation Agriculture in a Developing Country Context. . Invited Paper presented at the International Conference of Climate Change, Recycling of Agricultural Resources Technology Improvement and Agricultural Management, Huazhong Agricultural University College of Economics and Management, Wuhan, China, January 8.
6. Eash, N., D.M. Lambert, M. Marake, C. Thierfelder, F.R. Walker, and **M.D. Wilcox**. 2012. Small-holder Adoption of Conservation Agriculture in Lesotho and Mozambique. Invited Paper presented at the International Conference of Climate Change, Recycling of Agricultural Resources Technology Improvement and Agricultural Management, Huazhong Agricultural University College of Economics and Management, Wuhan, China, January 8.
7. Lambert, D.M., C.D. Clark, **M.D. Wilcox\*** and W.M. Park. 2011. "Public Education Financing Trends and the Gray Peril Hypothesis," Invited Webinar. American Association of Retirement Communities Research Webinar Series, November 30.
8. Eash, N.S., F.R. Walker, D. M. Lambert, **M.D. Wilcox\***, M. Marake, W. Bruns and T.J. Sauer. 2011. "SANREM-CRSP Development of Conservation Agriculture Systems for Smallholder Farmers in Southern Africa," CIMMYT and Sustainable intensification of maize-legume cropping systems for food security in eastern and southern Africa (SIMLESA) Planning Workshop, Chimoio, Mozambique, September 5-8.
9. Bruns, M., N.S. Eash, F.R. Walker, W. Bruns, M. Marake, **M.D. Wilcox**, D.M. Lambert and E. Stobbe. 2011. "Maize Yield Response to N,P,K, Population and Planting Date in Lesotho, Southern Africa," Second International Conservation Agriculture Workshop and Conference in Southeast Asia, Phnom Penh, Cambodia, July 4-8.
10. Bruns, W., N.S. Eash, T. Sauer, F.R. Walker, T. West, M. Marake, D.M. Lambert, **M.D. Wilcox** and M. Bruns. 2011. "Carbon Sequestration in a Tilled and Untilled Maize Field in Lesotho, Southern Africa," Second International Conservation Agriculture Workshop and Conference in Southeast Asia, Phnom Penh, Cambodia, July 4-8.
11. Eash, N.S., F.R. Walker, D.M. Lambert, **M.D. Wilcox**, M. Marake and P. Wall. 2011. "Sustainable Conservation Agriculture Production Systems in Southern Africa," Second International Conservation Agriculture Workshop and Conference in Southeast Asia, Phnom Penh, Cambodia, July 4-8.
12. **Wilcox. M.D.\***, W. Pender, E.U. Phillips and A.L. Temple. 2011. "Creating a Rural Entrepreneurial System in Tennessee," Selected Paper presented at the Annual Meeting of the National Association of Community Development Extension Professionals: "Opportunities in an Evolving Economy", Charleston, SC, March 8.
13. **Wilcox. M.D.\***, C.D. Clark, and D.M. Lambert. 2011. "Suburban Development Preferences in a High Amenity/High Growth East Tennessee County," Selected Paper presented at the Annual Meeting of the National Association of Community Development Extension Professionals: "Opportunities in an Evolving Economy", Charleston, SC, March 7.

14. Urbanowitz, S., **M.D. Wilcox\*** and B.Q. Patterson. 2011. "The Role of Extension in Community Resource and Economic Development as Perceived by Administrators and Directors of the Cooperative Extension Service," Selected Paper presented at the Annual Meeting of the National Association of Community Development Extension Professionals: "Opportunities in an Evolving Economy", Charleston, SC, March 7.
15. Eash, N.S., F. Walker, D.M. Lambert, **M.D. Wilcox**, M. Marake and P. Wall. 2011. "Developing Sustainable Subsistence Smallholder Conservation Agriculture Systems in Lesotho," Selected Poster presented at the Food and Agriculture Organization of the United Nations Regional Conservation Agriculture Symposium, Johannesburg, South Africa. February 8-10.
16. Eash, N.S., F.R. Walker, D.M. Lambert, **M.D. Wilcox**, M. Marake and P. Wall. 2010. "Sustainable Subsistence Smallholder Conservation Agriculture Production Systems in Southern Africa," Soil Science Society of America, Long Beach, California, November 1-4.
17. **Wilcox, M.D.\***, C. Hancock, B. Whitacre and D. Shideler. 2010. "Web Presence Strategies for Small Communities and Local Governments," Selected Paper presented at Annual Meeting of National Association of Community Development Extension Professionals: "Building Bridges to Sustainable Communities", Minneapolis, Minnesota, April 12-14.
18. Davis, A., R. Maurer and **M.D. Wilcox\***. 2010. "Using Facebook in Community and Economic Development," Selected Paper presented at Annual Meeting of National Association of Community Development Extension Professionals: "Building Bridges to Sustainable Communities", Minneapolis, Minnesota, April 12-14.
19. Phillips, E.U., A. Temple and **M.D. Wilcox\***. 2010. "The Business of Southern Energy: Making Choices for Your Community," Selected Poster presented at Annual Meeting of National Association of Community Development Extension Professionals: "Building Bridges to Sustainable Communities", Minneapolis, Minnesota, April 12-14.
20. **Wilcox, M.D.\***, D.M. Lambert, C.D. Clark and W.M. Park. 2009. "Healthcare and Retiree Migration: the Benefits Run Both Ways" Invited Paper at the Annual Meeting of the American Association of Retirement Communities, Chattanooga, Tennessee, November 5.
21. **Wilcox, M.D.\*** and D.M. Lambert. 2009. "The Synergy between Entrepreneurs and the Creative Class in the Southeastern US," Selected Paper presented at Annual Meeting of National Association of Community Development Extension Professionals: "Creating Sustainable Communities in a Changing America", San Diego, California, April 20-22.
22. **Wilcox, M.D.\*** and E.U. Phillips. 2009. "Youth Development in Tennessee ~ Looking Towards the Future," Selected Paper presented at Annual Meeting of National Association of Community Development Extension Professionals: "Creating Sustainable Communities in a Changing America", San Diego, California, April 20-22.
23. D.M. Lambert, **M.D. Wilcox\***, C.D. Clark, and W.M. Park. 2009. "Is Growth in the Health Sector Correlated With Later-Life Migration?" Selected Paper presented at Annual Meeting of National Association of Community Development Extension Professionals: "Creating Sustainable Communities in a Changing America", San Diego, California, April 20-22.
24. Park, W.M., C.D. Clark, D.M. Lambert, **M.D. Wilcox\*** and C. Shoopman. 2009. "Long-Term Impacts of Retiree In-Migration on Rural Communities," Selected Paper presented at Annual Meeting of National Association of Community Development Extension Professionals: "Creating Sustainable Communities in a Changing America", San Diego, California, April 20-22, 2009.
25. Clark, C.D., D.M. Lambert, **M.D. Wilcox\*** and W.M. Park. 2009. "Public Education Funding in a Rural, Retirement Destination County," Selected Paper presented at Annual Meeting of National Association of Community Development Extension Professionals: "Creating Sustainable Communities in a Changing America", San Diego, California, April 20-22.

26. M. Pile, A. Cole, K. Kean, C.B. Owens and **M.D. Wilcox\***. 2009. "The Gathering of Homestead Economic Entrepreneurs of Food Based, Organic Foods and Other Related Businesses," Selected Poster at Annual Meeting of National Association of Community Development Extension Professionals: "Creating Sustainable Communities in a Changing America", San Diego, California, April 20-22.
27. **Wilcox, M. D\***. and D.M. Lambert. 2008. "Entrepreneurship in Tennessee," Invited Paper for the 2008 Governor's Conference on Economic and Community Development: "Mapping Our Success", Nashville, Tennessee, September 15-16.
28. **Wilcox, M.D.\*** and J.J. Gockowski. 2008. "Cocoa Marketing Efficiency in West Africa," Invited Paper to the Sustainable Tree Crop Program's Executive Committee Technical Workshop, Monrovia, Liberia, October 13-14.
29. English, A.L., **M.D. Wilcox**, R. K. Roberts, and D. M. Lambert. 2008. "Determinants of Farmgate Cocoa Prices in Post-Conflict Liberia," Selected Poster presented at 2008 Joint Annual Meeting of the American Agricultural Economics Association and American Council on Consumer Interests, Orlando, Florida, July 27 – 29.
30. Holland, R.W., **M.D. Wilcox** and K.M. Burress. 2008. "Charting a New Course". Selected Poster presented at the Annual Meeting and Professional Improvement Conference of the National Association of County Agricultural Agents, Greensboro, North Carolina, July 13-15.
31. Lambert, D.M., L. Stewart, **M. D. Wilcox**, and K. Jensen. 2008. "Tennessee Industry Clusters and Economic Performance, 2001–2006: An Application of Value Chain Analysis Using County–Level Panel Data," Selected Paper presented at the 47<sup>th</sup> Southern Regional Science Association Meeting, Arlington ,VA, March 28 – 30.
32. Lambert, D.M., C. Clark, B. Murphy, **M.D. Wilcox**, and W. Park. 2007. "Is Growth in the Health Sector Correlated With Migrating Retirees?" Selected Paper presented at the 53rd North American Regional Science Association Conference, Savannah, Georgia, November 7 – 11.
33. Lambert, D.M., C.D. Clark, **M.D. Wilcox\*** and W.M. Park., 2007. "Do Migrating Retirees Affect Economic Growth in the Rural South?: An Empirical Look at Economic Growth Across Sectors," Selected Paper presented at the 46<sup>th</sup> Annual Southern Regional Science Association Meeting, Charleston, South Carolina, USA.
34. English, A.L., **M.D. Wilcox** and M. Pay-Bayee. 2007. "Using Qualitative Techniques to Direct Agricultural Policy Initiatives in Post-Conflict Liberia". Selected Poster presented at 2007 Southern Agricultural Economics Association Annual Meeting, Mobile, Alabama, USA.
35. **Wilcox, M. D.\*** and P. C. Abbott. 2006. "Can Cocoa Farmer Organizations Countervail Buyer Market Power?" Selected Paper presented at 2006 AAEE Annual Meeting, Long Beach, California, USA.
36. Abbott, P.C. and **M.D. Wilcox**, 2006. "Market Power and Structural Adjustment," Department seminar, Institute of Economics, University of Copenhagen, Copenhagen, Denmark.
37. **Wilcox, M.D.** and P.C. Abbott, 2006. "West African Cocoa Market Liberalization" Nordic Conference in Development Economics, University of Oslo, Oslo, Norway.
38. Abbott, P.C., **M.D. Wilcox\*** and W.A. Muir. 2005. "Corporate Social Responsibility in International Cocoa Trade," Selected Paper presented at the 15th Annual World Food and Agribusiness Forum, Symposium and Case Conference, Chicago, Illinois, USA.
39. **Wilcox, M.D.\*** 2005. "Imperfect Markets or Marketing Imperfectly," Invited Presentation for Purdue University Department of Agricultural Economics Seminar Series, Purdue University, West Lafayette, Indiana, USA.
40. **Wilcox, M. D.\*** and P. C. Abbott. 2004. "Market Power and Structural Adjustment: The Case of West African Cocoa Market Liberalization," Selected Paper presented at 2004 AAEE Annual Meeting, Denver, Colorado, USA.

41. Rankin, J. A. and **M. D. Wilcox\***. 2000. "Exploring Diversity through Aquaculture: An Inter-district Multi-Cultural Approach to Aquaculture Education," Unmasking the Marvels of Aquaculture – Aquaculture America 2000, New Orleans, Louisiana, USA.
42. Masser, M. P., **M. D. Wilcox**, K. H. Yoo and S. A. Sonnenholzner. 1999. "The In-Pond Raceway at Auburn University: A Historical Perspective," Aquaculture on the Rise – Aquaculture America 1999, Tampa, Florida, USA.
43. **Wilcox M. D.\***, M. P. Masser and K. H. Yoo. 1998. "The In Pond Raceway: A Multi-Species Approach," Alabama Fisheries Association Annual Meeting, Gulf Shores, Alabama, USA.

*Invited papers presented at seminars and workshops (\* = Presented by M.D. Wilcox)*

1. Beaulieu, L.J. and **M.D. Wilcox\***. 2014. "Transforming Your Local Economy in Dearborn County," Half-day Workshop in Aurora, IN. March 20.
2. Salazar, K. and **M.D. Wilcox\***. 2014. "Enhancing the Value of Public Spaces in Gibson County," Full-day Workshop in Princeton, IN. March 18.
3. Salazar, K. and **M.D. Wilcox\***. 2014. "Enhancing the Value of Public Spaces in Vigo County," Full-day Workshop in Terre Haute, IN. February 18.
4. Salazar, K. and **M.D. Wilcox\***. 2014. "Enhancing the Value of Public Spaces in Allen County," Full-day Workshop in Fort Wayne, IN. February 6.
5. Beaulieu, L.J. and **M.D. Wilcox\***. 2014. "Transforming Your Local Economy in Posey County," Half-day Workshop in Mount Vernon, IN. January 30.
6. Beaulieu, L.J. and **M.D. Wilcox\***. 2014. "Transforming Your Local Economy in Harrison County," Half-day Workshop in Corydon, IN. January 29.
7. Salazar, K. and **M.D. Wilcox**. 2014. "Enhancing the Value of Public Spaces in Harrison County," Full-day Workshop in Corydon, IN. January 23.
8. Ellett, J. and **M.D. Wilcox\***. 2013. "Rebuilding Your Local Food System," Selected Presentation presented at the 2013 Purdue Extension Professional Development Conference, West Lafayette, IN, November 7.
9. Benjamin, T., J. Ellett, K. Salazar and **M.D. Wilcox**. 2013. "Why are Small Landholder Farmers Important to Indiana?," Selected Presentation presented at the 2013 Purdue Extension Professional Development Conference, West Lafayette, IN, November 7.
10. **Wilcox, M.D.\***. 2013. "Cultivating Entrepreneurship at the Community Level," Invited presentation at the Saving Your Small Town: Homegrown Community and Economic Development workshop hosted by the Federal Reserve Bank of St. Louis, Madison, IN. October 8.
11. **Wilcox, M.D.\***. 2013. "Quality of Place: Economic Development in Fayette County, Indiana," Invited Keynote Address at the 2013 Fayette County Rural-Urban Dinner, Connersville, IN. March 14.
12. Bisangwa, E, **M.D. Wilcox\***, D.M. Lambert, M. Marake, F.R. Walker, N. Eash and W.M. Park. 2012. "Conservation Agriculture in Lesotho: Residue Use Patterns Among CA adopters vs. Non-Adopters," Invited poster at the Annual Meeting of the Sustainable Agriculture and Natural Resource Management Collaborative Research Support Program, Cincinnati, OH. October 20-21.
13. McNair, W.E., D.M. Lambert, **M.D. Wilcox**, N. Eash and C. Thierfelder. 2012. "A First Look at Maize Markets and Demographics among Conservation Agriculture Adopters and Non Adopters in Mozambique," Invited poster at the Annual Meeting of the Sustainable Agriculture and Natural Resource Management Collaborative Research Support Program, Cincinnati, OH. October 20-21.

14. **Wilcox, M.D.\***. 2012. "Spurring Innovation and Entrepreneurship Extension's Role in Creating Entrepreneurial Communities," Invited Keynote Address to Association of Extension Administrator' Systemwide Conference - "1890 Extension System: Visible, Accountable and Viable," Memphis, Tennessee on June 26.
15. Peabody, M. and **M.D. Wilcox\***. 2012. "Exploring Entrepreneurship for your Region," Stronger Economies Together Webinar Series, Webinar, May 29.
16. Yu, T., **M.D. Wilcox**, J. Menard, B.C. English, and J.A. Larson. 2011. "Developing Rural Economies Using Switchgrass Biomass," Presentation made in the University of Tennessee From Grow to Go Field Day, Vonore, TN. October 25.
17. **Wilcox, M.D.\*** 2011. "Sustainable Community, Resource and Economic Development in Loudon County," Invited Presentation for the 2011 Leadership Loudon County Training Program, Loudon, TN, August 16.
18. **Wilcox, M.D.\*** 2011. "A Baseline Statistical Analysis for Cannon County," Creating a Rural Entrepreneurial System in Tennessee (CREST) Community Workshop, Woodbury, Tennessee, August 10.
19. **Wilcox, M.D.\*** 2011. "Resources for Your Community," Creating a Rural Entrepreneurial System in Tennessee (CREST) Community Workshop, Woodbury, Tennessee, July 8.
20. Davis, A.F. and **M.D. Wilcox\*** 2011. "Aligning Entrepreneurship Resources in the Rural South," Invited Presentation at Tennessee Municipal League 72<sup>nd</sup> Annual Conference, Murfreesboro, TN, June 13.
21. **Wilcox, M.D.\*** 2011. "Community Development in the South Central Region: Opportunities and Challenges," Invited Presentation at the 6th annual South Central Family Symposium, Fayetteville, TN, June 7.
22. **Wilcox, M.D.\*** 2011. "Fertilizing the Seeds: Best Practices for Fostering Entrepreneurship in Rural Tennessee," Invited Keynote Address at Growing Entrepreneurs in Rural Communities Conference, Athens, TN, May 18.
23. **Wilcox, M.D.\*** 2011. "Cocoa Sustainability in an Era of Instability," Invited Presentation at the Annual Department of Food Science and Technology Board Meeting, Knoxville, TN, April 29.
24. Tootle, D. and **M.D. Wilcox\*** 2011. "Disaster Awareness and Disadvantaged Populations," Invited Presentation American Red Cross 'Shake Rattle and Roll' Emergency Preparedness Conference, Jackson, TN, March 31.
25. **Wilcox, M.D.\*** 2011. "Quality of Place," Keynote Address at Annual Stewart County Chamber of Commerce Awards Dinner, Dover, TN, March 15.
26. **Wilcox, M.D.\*** 2011. "Fostering Sustainability in Tennessee," Invited Presentation at University of Florida Community Development Workshop, March 2.
27. **Wilcox, M.D.\*** and B. Phillips. 2010. "Tennessee's CREST Program," Invited Presentation to Southern Consortium of University Public Service Organizations' Webinar Series, November 8.
28. Urbanowitz, S.C. and **M.D. Wilcox\***. 2010. "The Role of Extension in Community Resource and Economic Development as Perceived by Administrators and Directors of the Cooperative Extension Service," Invited Presentation at Regional Rural Development Center Director's Quarterly Meeting, October 11.
29. **Wilcox, M.D.\*** 2010. "Creating a Rural Entrepreneurial System in Tennessee," Invited Presentation at Tennessee Technology Development Corporation Entrepreneurship Roundtable, Nashville, TN, October 1.
30. Urbanowitz, S.C. and **M.D. Wilcox\***. 2010. "The Role of Extension in Community Resource and Economic Development as Perceived by Administrators and Directors of the Cooperative Extension Service," Invited Presentation at Southern Program Leadership Network, Community Development Committee Annual Meeting, Memphis, Tennessee, August 25.

31. **Wilcox, M.D.\*** 2010. "Indicator Price Determination and MIS in Liberia," Invited Presentation to the Liberian Cocoa Sector Technical Working Group Workshop, Monrovia, Liberia, June 10.
32. **Wilcox, M.D.\*** and C. Valerio. 2010. "A Baseline Statistical Analysis for McMinn County," Creating a Rural Entrepreneurial System in Tennessee (CREST) Community Workshop, Athens, Tennessee, May 26.
33. **Wilcox, M.D.\*** and C. Valerio. 2010. "A Baseline Statistical Analysis for Giles County," Creating a Rural Entrepreneurial System in Tennessee (CREST) Community Workshop, Pulaski, Tennessee, May 25.
34. **Wilcox, M.D.\*** and C. Valerio. 2010. "A Baseline Statistical Analysis for Henry County," Creating a Rural Entrepreneurial System in Tennessee (CREST) Community Workshop, Paris, Tennessee, May 12.
35. **Wilcox, M.D.\*** and C. Valerio. 2010. "A Baseline Statistical Analysis for Cumberland County," Creating a Rural Entrepreneurial System in Tennessee (CREST) Community Workshop, Crossville, Tennessee, May 11.
36. **Wilcox, M.D.\*** and C. Valerio. 2010. "A Baseline Statistical Analysis for Dyer County," Creating a Rural Entrepreneurial System in Tennessee (CREST) Community Workshop, Dyersburg, Tennessee, May 10.
37. **Wilcox, M.D.\*** and C. Valerio. 2010. "A Baseline Statistical Analysis for Weakley County," Creating a Rural Entrepreneurial System in Tennessee (CREST) Community Workshop, Martin, Tennessee, April 29.
38. **Wilcox, M.D.\*** and C. Valerio. 2010. "A Baseline Statistical Analysis for Lewis County," Creating a Rural Entrepreneurial System in Tennessee (CREST) Community Workshop, Hohenwald, Tennessee, April 28.
39. **Wilcox, M.D.\*** and C. Valerio. 2010. "A Baseline Statistical Analysis for Perry County," Creating a Rural Entrepreneurial System in Tennessee (CREST) Community Workshop, Linden, Tennessee, April 27.
40. Garland, C. and **M.D. Wilcox**. 2010. "Fostering Sustainability in Tennessee: A Perspective from UT Extension," Invited Presentation to Community College Alliance for Sustainability, Knoxville, Tennessee, February 15.
41. **Wilcox, M.D.\*** and E.U. Phillips. 2009. "Growing Your Own Jobs," Invited Presentation to Tennessee County Services Association at 2009 TCSA Fall Conference & Trade Show, Chattanooga, Tennessee, October 9.
42. **Wilcox, M.D.\*** and E.U. Phillips. 2009. "Business Retention and Expansion: Strengthening the Foundation in Difficult Economic Times," Invited Presentation to Overton County Rural Development Committee, Livingston, Tennessee, September 8.
43. **Wilcox, M.D.\*** 2009. "Planning for Sustainable Development in Tennessee," Invited Keynote Address to the 2009 Annual State Meeting of the Tennessee Resource Conservation and Development Councils, Clarksville, Tennessee, July 30.
44. **Wilcox, M.D.\*** 2009. "Rural Development: Staying on the Leading Edge," Invited Presentation at the National Association of Counties - Rural Development Subcommittee Meeting, NACo Annual Conference, Nashville, Tennessee, July 24.
45. **Wilcox, M.D.\*** 2009. "Know Your Region - Module 5: Executing your Plan," Invited Presentation at the Annual Meeting of the Tennessee Development District Association, Nashville, Tennessee, April 28.
46. **Wilcox, M.D.\*** 2009. "Know Your Region - Module 4: Formulating Strategies," Invited Presentation at the Annual Meeting of the Tennessee Development District Association, Nashville, Tennessee, April 28.
47. **Wilcox, M.D.\*** 2009. "Know Your Region - Module 1: Describing a Collaborative Regional Economic Development Framework," Invited Presentation at the Annual Meeting of the Tennessee Development District Association, Nashville, Tennessee, April 28.
48. **Wilcox, M.D.\*** 2009. "An Interdisciplinary Approach to Increase Tropical Tree Crop Farmer Income: Lessons and Opportunities from the Field," Joint Department Seminar, Department of Agricultural Economics and Department of Food Science and Technology, University of Tennessee, March 27.

49. **Wilcox, M.D.\*** and D.M. Lambert, 2009. "Economic Development and Entrepreneurship in Tennessee," Invited Presentation to the Monthly "First Friday" Gathering hosted by the Jackson Tennessee Downtown Development Corporation, Jackson, Tennessee, March 6.
50. **Wilcox, M.D.\*** and D.M. Lambert. 2008. "Entrepreneurship in Tennessee: Striving for Success." Invited Paper for the 2008 Global Entrepreneurship Seminar hosted by Tennessee Department of Economic and Community Development, Columbia, Tennessee, November 18.
51. **Wilcox, M.D.\*** and J.J. Gockowski. 2008. "Reforming Cocoa and Coffee Marketing in Liberia." Invited Presentation to the 3<sup>rd</sup> Annual Liberian Cocoa Sector Roundtable, Monrovia, Liberia, October 17.
52. Gockowski J.J. and **M.D. Wilcox**. 2008. "Intensified Cocoa for Sustainable Development in Liberia." Invited Presentation to the 3<sup>rd</sup> Annual Liberian Cocoa Sector Roundtable, Monrovia, Liberia, October 17.
53. **Wilcox, M.D.\*** and E.U. Phillips. 2008. "Youth: The Real Future of the South, Results from the 2008 Tennessee Community Forums." Invited Presentation at the Tennessee Youth Development Forum Results Seminar, Nashville, Tennessee, August 21.
54. **Wilcox, M.D.\*** and D.M. Lambert. 2008. "Economic Development and the Creative Class in Bledsoe County." Invited Presentation as part of Bledsoe County Chamber of Commerce Speaker Series, Pikeville, Tennessee, August 20.
55. **Wilcox, M.D.\*** 2008. "Community Development and the Tennessee Master Gardener Program." Invited Presentation to the Tennessee Master Gardener Winter School, Lebanon, Tennessee. February 28.
56. **Wilcox, M.D.\*** and M. Keiffer. 2007. "Dealing with Change," Invited Presentation to the Developing Rural Economies While Sustaining Cultural & Natural Resources, University of Tennessee's Natural Resource Policy Center Workshop, Crossville, Tennessee. December 5.
57. **Wilcox, M.D.\*** 2007. "Building Market Linkages in the Post-Conflict Liberian Cocoa Sector." Invited Presentation to the 2<sup>nd</sup> Annual Liberian Cocoa Sector Roundtable, Monrovia, Liberia, June 22.
58. **Wilcox, M.D.\*** and E.U. Phillips. 2007. "Developing the Workforce: Industry and Education Partnerships," Invited Presentation to the MidSouth Economic and Business Development Summit, Dyersburg State Community College, Dyersburg, Tennessee.
59. **Wilcox, M.D.\*** 2007. "Back to the Future: The Sustainability of Tennessee Fairs." Invited Keynote Address to the Tennessee Fair Association Annual Statewide Conference, Nashville, Tennessee.
60. **Wilcox, M.D.\*** and E.U. Phillips, 2007. "Engaging Public Input on Public Policy Research and Development." Invited Presentation to the Library of Congress: Open World Russian Leadership Program, University of Tennessee, Knoxville, Tennessee. October 18.
61. **Wilcox, M.D.\***, A.L. English and M. Pay-Bayee, 2007. "The Role of Extension to Direct Agricultural Policy Initiatives in Post-Conflict Liberia," Invited Poster for the 2007 Joint Council of Extension Professionals Regional Leadership Workshop - "Internationalizing the U.S. Cooperative Extension Service", Nashville, Tennessee.
62. **Wilcox, M.D.\*** 2006. "A Perspective on the Liberalized Cocoa Markets of Cameroon." Invited Presentation to the 1<sup>st</sup> Annual Liberian Cocoa Sector Roundtable, Monrovia, Liberia.

Facilitator/Moderator/Panelist/Roundtable Participant

1. Okantey, G and **M.D. Wilcox**. 2014. "Leadership and Group Dynamics," Co-Lead Facilitator at Full-day Leadership Marion County Workshop in Indianapolis, IN, March 28.
2. **Wilcox, M.D.\*** and Ellett, J. 2014. "Asset Mapping for Rebuilding Your Local Food System," Co-Lead Facilitator at Half-day workshop in Batesville, IN, March 5.

3. Ellett, J. and **M.D. Wilcox**. 2014. "Rebuilding Your Local Food System," Co-Lead Facilitator at Full-day Workshop in Plainfield, IN, February 20.
4. **Wilcox, M.D.** 2013. Lead Facilitator at the Annual Purdue Extension Economic and Community Development Retreat/In-service Training, Lebanon, IN, May 21-22.
5. **Wilcox, M.D.** 2012. Co-Lead Facilitator at the 3rd Annual Kentucky-Tennessee Institute for Sustainable Development In-service, Dickson, TN, June 4-6.
6. **Wilcox, M.D.** 2011. Co-Lead Facilitator at the 2nd Annual Kentucky-Tennessee Institute for Sustainable Development In-service, Pineville, KY, May 23-25.
7. **Wilcox, M.D.** 2011. "Economic Security: How Should We Take Charge of Our Future?," Facilitator for Kettering Foundation's National Issues Forum, Murfreesboro, TN, April 7.
8. **Wilcox, M.D.** 2011. "Economic Security: How Should We Take Charge of Our Future?," Facilitator for Kettering Foundation's National Issues Forum, Fulton, KY, March 14.
9. **Wilcox, M.D.** 2010. "Developing an Ecosystem for Entrepreneurship in Tennessee," Panelist for Tennessee Technology Development Center Meeting, Nashville, TN, October 1.
10. **Wilcox, M.D.**, M. Pile, and K. Kean. 2010. "Small Businesses and Agricultural Development in Davidson County," Facilitator of "The Gathering" Meeting, Nashville, Tennessee, September 24.
11. **Wilcox, M. D.** 2010. "Locally Grown Produce: A Market Opportunity for Fruit and Vegetable Farmers in Tennessee," Facilitator of Focus Group, Nashville, Tennessee, August 31.
12. **Wilcox, M.D.** 2010. "Asset Mapping for Entrepreneurship in Henry County," Facilitator for Creating a Rural Entrepreneurial System (CREST) Community Workshop, July 28.
13. **Wilcox, M.D.** 2010. "Asset Mapping for Entrepreneurship in McMinn County," Facilitator for Creating a Rural Entrepreneurial System (CREST) Community Workshop, July 26.
14. **Wilcox, M.D.** 2010. "Asset Mapping for Entrepreneurship in Giles County," Facilitator for Creating a Rural Entrepreneurial System (CREST) Community Workshop, June 16.
15. **Wilcox, M.D.** 2010. "Asset Mapping for Entrepreneurship in Lewis County," Facilitator for Creating a Rural Entrepreneurial System (CREST) Community Workshop, June 23.
16. Davis, A. and **M.D. Wilcox**. 2010. "Kentucky/Tennessee Institute for Sustainable Development," Co-Lead Organizer and Co-Lead Facilitator for Regional Resource Development In-service Training for Extension Agents, Paris Landing, Tennessee, April 20-22.
17. Pile, M., **M.D. Wilcox**, L. Lofton, and M. Dumont. 2010. "Artisan-led Community Economic Development in Perry County," Facilitator of "The Gathering" Meeting, Linden, Tennessee, April 9.
18. **Wilcox, M.D.** 2010. United States Association for Small Business and Entrepreneurship (USASBE), Invited Expert Panelist for "Addressing the Biggest Small Business Problems: Bridging the Gap between Research and Practice through a Collaborative Forum," Pre-conference Workshop, Nashville, Tennessee, January 14.
19. **Wilcox, M.D.** and L. Lofton. 2009. "Exploring Economic Development Options in the Buffalo-Duck River Resource Conservation and Development District," Facilitator of Community Forum, Linden, Tennessee, September 2.
20. **Wilcox, M.D.** 2009. "The Future of Southern Energy - Making Choices for Your Community," Facilitator of Southern Growth Policies Board Community Forum in Murfreesboro, Tennessee, February 27.

21. **Wilcox, M.D.** 2009. "The Future of Southern Energy - Making Choices for Your Community," Facilitator of Southern Growth Policies Board Community Forum in Crossville, Tennessee, February 24.
22. **Wilcox, M.D.** 2008. "2008 Community Development Field Summit," Roundtable Participant at Tennessee Department Economic and Community Development Field Summit, Fall Creek Falls, Pikeville, Tennessee. March 24-26.
23. **Wilcox, M.D.** 2008. "Youth: The Real Future of the South." Facilitator of Southern Growth Policies Board Community Forum in Lebanon, Tennessee. February 29.
24. **Wilcox, M.D.** 2008. "Youth: The Real Future of the South." Facilitator of Southern Growth Policies Board Community Forum in Morristown, Tennessee. February 26.
25. **Wilcox, M.D.** 2008. "Youth: The Real Future of the South." Facilitator of Southern Growth Policies Board Community Forum in Waverly, Tennessee. February 20.
26. **Wilcox, M.D.** 2008. "Youth: The Real Future of the South." Facilitator of Southern Growth Policies Board Community Forum in Clarksville, Tennessee. February 19.
27. **Wilcox, M.D.** 2008. "Youth: The Real Future of the South." Facilitator of Southern Growth Policies Board Community Forum in Memphis, Tennessee. February 13.
28. **Wilcox, M.D.** 2008. "Youth: The Real Future of the South." Facilitator of Southern Growth Policies Board Community Forum in Fayetteville, Tennessee. February 7.
29. **Wilcox, M.D.** 2008. "Youth: The Real Future of the South." Facilitator of Southern Growth Policies Board Community Forum in Jamestown, Tennessee. February 4.
30. **Wilcox, M.D.** 2007 "Summit for a Sustainable Tennessee," Roundtable Participant in Tennessee Environmental Council's Summit, Lipscomb University, Nashville, Tennessee. November 15-16.
31. **Wilcox, M.D.** 2007. "Entrepreneurship Roundtable," Roundtable Participant in 2<sup>nd</sup> Annual Tennessee Alliance for Local Enterprise (TALENT) Statewide Conference, Middle Tennessee State University, Murfreesboro, Tennessee. August 16.
32. **Wilcox, M.D.** 2007. "CAAS-Lib Tree Crops Study," Consultant for United Nations Food and Agriculture Organization (FAO) and World Bank Roundtable Participation in the Comprehensive Assessment of the Agriculture Sector Workshop, Monrovia, Liberia
33. **Wilcox, M.D.** 2007. "Consumer Education and Economics," Roundtable Participant, Tennessee 4-H Curriculum Development Workshop for Specialists, Crossville, Tennessee.
34. **Wilcox, M.D.** 2007. "Building the Next Workforce." Facilitator of Southern Growth Policies Board Community Forum in Waynesboro, Tennessee.
35. **Wilcox, M.D.** 2007. "Building the Next Workforce." Facilitator of Southern Growth Policies Board Community Forum in Jackson, Tennessee.
36. **Wilcox, M.D.** 2007. "Building the Next Workforce." Facilitator of Southern Growth Policies Board Community Forum in Dyersburg, Tennessee.

#### **INSTRUCTIONAL ACTIVITY**

1. **Wilcox, M.D.** 2013. "*Creating an Entrepreneurial System in Indiana: An Overview of the Theory and Practice of Entrepreneurial Communities*," Annual Purdue Extension Economic and Community Development Retreat/In-service Training, Lebanon, IN, May 21-22 (Total Participants = 40).

2. **Wilcox, M.D.** 2012. “*Best Practices to Support Entrepreneurship in the Rural South*,” Tennessee Entrepreneurship and Small Business Development Course, UT-Institute for Public Service, Nashville, TN November 7 (Total Participants = 25).
3. **Wilcox, M.D.** 2011. “*Striving for Sustainability*,” Non-profit and Small Business Seminar hosted by the Clinch Valley Beekeepers Association, Treadway, TN November 4 (Total Participants = 18).
4. **Wilcox, M.D.** 2011. “*Making Philanthropy Work for Your Organization*,” Non-profit and Small Business Seminar hosted by the Clinch Valley Beekeepers Association, Treadway, TN November 4 (Total Participants = 18).
5. **Wilcox, M.D.** 2011. “*Development in Sub-Saharan Africa: Issues and Constraints*,” FWF 420/520: International Natural Resource Issues, Knoxville, TN, October 11 (Students = 22).
6. **Wilcox, M.D.** 2011. “*Special Topics in Agricultural Economics- Community Development*,” AGECE 593: Independent Study, Knoxville, TN Fall Semester (1 student).
7. **Wilcox, M.D.** 2011. “*The National e-Commerce Extension Initiative: Ready to Implement Programs for Your County*,” 2nd Annual Kentucky-Tennessee Institute for Sustainable Development In-service, Pineville, KY, May 23 (Total Participants = 65).
8. **Wilcox, M.D.** and W. Pender. 2010. “*Fostering Entrepreneurship in Your Community*,” 2010 Extension Professional Development Conference Franklin, TN, November 3 (twice) (Total Participants = 45).
9. Rhea, A., **M.D. Wilcox** and A. Galloway. 2010. “*Planning Today for Tomorrow’s Farms*,” 2010 Extension Professional Development Conference, Franklin, TN, November 3 (twice) (Total Participants = 79).
10. **Wilcox, M.D.** 2010. “*Fostering Entrepreneurship at the Firm and Community Level*,” 2011 Market Outlook Knoxville, TN, October 28 (Participants = 12).
11. **Wilcox, M.D.** 2010. “*Special Topics in Agricultural Economics- Community Development*,” AGECE 593: Independent Study, Knoxville, TN Fall Semester (1 student).
12. **Wilcox, M.D.** and M. Keel. 2010. 2010. “*Sustainable Tennessee*,” UT/TSU Extension: Family and Consumer Science Annual In-service, Franklin, TN, August 4 (Participants = 14).
13. **Wilcox, M.D.** and B. Noble. 2010. “*Business Planning*,” 2010 Grundy County Small Business College, Coalmont, TN, July 27 (Participants = 21).
14. **Wilcox, M.D.** and L. Beaulieu. 2010. “*Uncovering Assets and Challenges: Forming Regional Goals, Strategies and Actions*,” Stronger Economies Together Pilot Regional Development Training Program, Kansas City, MO, June 2 (Participants = 32).
15. **Wilcox, M.D.** and A.F. Davis. 2010. “*Building Blocks of a Strong Region*,” Stronger Economies Together Pilot Regional Development Training Program, Kansas City, MO, June 2 (Participants = 32).
16. **Wilcox, M.D.** 2010. “*Green Collar Jobs and Sustainable Economic Development in Fentress County*,” Fentress County Workforce Employer Outreach Committee, Jamestown, TN, May 7 (Participants = 12).
17. **Wilcox, M.D.** 2010. “*Entrepreneurial and Small Business Development*,” Tennessee Basic Economic Development Course, Nashville, TN, May 5 (Participants = 32).
18. **Wilcox, M.D.** 2010. “*Constraints on Development in Africa*,” FWF 420/520: International Natural Resource Issues, Knoxville, TN, April 6 (Students = 12).
19. **Wilcox, M.D.** 2010. “*Baseline Analysis: Turning Data into Information for Your Community*,” Creating a Rural Entrepreneurial System in Tennessee Webinar Training Series, March 31 (Participants = 60).

20. **Wilcox, M.D.** 2010. “*Promoting and Sustaining Your e-commerce Venture,*” Extending the Market for Local Talent Beyond Local Borders Extension program, Pleasant View, TN, February 19 (Participants = 15).
21. **Wilcox, M.D.** 2010. “*Special Topics in Agricultural Economics- Community Development,*” AGECE 593: Independent Study, Knoxville, TN, Spring Semester (1 student).
22. **Wilcox, M.D.** 2009. “*Sustainable Business Practices and Green Collar Jobs,*” 2009 Sustainable Tennessee webinar series, December 18 (Participants = 8).
23. **Wilcox, M.D.** 2009. “*Designing and Maintaining Your Web Site,*” Extending the Market for Local Talent Beyond Local Borders Extension program, Erin, TN, December 11 (Participants = 23).
24. Keel, M. and **M.D. Wilcox.** 2009. “*Energy,*” 2009 Sustainable Tennessee webinar series, November 20 (Participants = 7).
25. **Wilcox, M.D.** 2009. “*Filling your e-Commerce toolbox,*” Participants in the Extending the Market for Local Talent Beyond Local Borders Extension program, Waverly, TN, November 13 (Participants = 13).
26. **Wilcox, M.D.** 2009. “*Developing your e-Marketing Plan,*” Participants in the Extending the Market for Local Talent Beyond Local Borders Extension program, Adams, TN, October 30 (Participants = 14).
27. **Wilcox, M.D.** 2009. “*Global Cocoa Production and Marketing,*” FY129 “Chocolate Unwrapped”, University Freshman Seminar class taught through the Department of Food Science and Technology, Knoxville, TN, October 7, (Participants = 15).
28. **Wilcox, M.D.** and M. Keel. 2009. “*Sustainable Tennessee: The Way Forward,*” 2009 Sustainable Tennessee webinar series, October 2 (Participants = 39).
29. **Wilcox, M.D.** “*The Family Discussion,*” Farmland Legacy Succession Planning Extension Agent In-service, Dickson, TN, September 10 (Participants = 24).
30. **Wilcox, M.D.** and J.H. Starnes. 2009. “*Why Farm Succession Planning?,*” Farmland Legacy Succession Planning Extension Agent In-service, Dickson, TN, September 10 (Participants = 24).
31. **Wilcox, M.D.** 2009. “*The Family Discussion,*” Farmland Legacy Succession Planning Extension Agent In-service, Crossville, TN, September 8 (Participants = 22).
32. **Wilcox, M.D.** and J.H. Starnes. 2009. “*Why Farm Succession Planning?,*” Farmland Legacy Succession Planning Extension Agent In-service, Crossville, TN, September 8 (Participants = 22).
33. **Wilcox, M.D.** 2009. “*Special Topics in Agricultural Economics- Community Development,*” AGECE 593: Independent Study, Knoxville, TN, Fall Semester (1 student).
34. **Wilcox, M.D.** and J. Griffy. 2009. “*Artisans, e-commerce and the Local Economy,*” Extending the Market for Local Talent Beyond Local Borders Extension program, Dover, TN, August 28 (Participants = 16).
35. **Wilcox, M.D.** 2009. “*Identifying Issues: A SWOT Analysis of the Tennessee Nursery Industry,*” Maintaining Sustainability in a Tough Economy - A Workshop for Nursery Growers UT Extension Program, Beersheba Springs, TN, August 11 (Participants = 10).
36. **Wilcox, M.D.** and M. Keel. 2009. “*The Energy Sector and your Community,*” UT/TSU Extension: Family and Consumer Science Annual In-service, Franklin, TN, August 6 (Participants = 30).
37. **Wilcox, M.D.** 2009. “*Striving for Sustainability: Indicators and Measurement,*” 2009 Sustainable Tennessee webinar series, July 17 (Participants = 14).
38. **Wilcox, M.D.** and E.U. Phillips. 2009. “*Business Retention and Expansion,*” 2009 Sustainable Tennessee webinar series, June 19 (Participants = 16).

39. **Wilcox, M.D.**, D.M. Lambert and M. Proctor. 2009. “*Economic Development and Entrepreneurship*,” 2009 Sustainable Tennessee webinar series, May 15 (Participants = 44).
40. **Wilcox, M.D.** and M. Proctor. 2009. “*Entrepreneurial and Small Business Development*,” Tennessee Basic Economic Development Course, Nashville, TN May 6 (Participants = 37).
41. **Wilcox, M.D.** “*Capacity Building and Asset Mapping*,” 2009 Sustainable Tennessee webinar series, February 20 (Participants = 60).
42. **Wilcox, M.D.** 2009. “*Sustainable Community Development: A Primer*,” 2009 Sustainable Tennessee webinar series, January 23 (Participants = 98).
43. Walker, F.R. and **M.D. Wilcox**. 2008. “*Rapid Rural Appraisal for Agri-development in Paktya Province*,” Afghanistan Training for Tennessee National Guard, Knoxville, TN, November 19 (Participants = 15).
44. **Wilcox, M.D.** 2008. “*Production and Marketing of Cocoa*,” FY129 - Chocolate Unwrapped, Knoxville, TN, October 29 (Students = 18).
45. **Wilcox, M.D.** 2008. “*Introduction to Marketing for Rural Businesses*,” Small Business Development Extension workshop, Erin, TN, September 29 (Participants = 8).
46. **Wilcox, M.D.** 2008. “*Millennium Development Goals and African Agriculture*,” FWF420/520 - International Natural Resource Issues, Knoxville, TN, September 25 (Students = 15).
47. **Wilcox, M.D.** and B. Noble. 2008. “*Business Planning*,” Grundy County Small Business Development College, Coalmont, TN, August 19 (Participants = 21).
48. **Wilcox, M.D.** and D.M. Lambert. 2008. “*Fostering Community Economic Prosperity By Using Our Creative Assets*,” UT/TSU Extension: Family and Consumer Science Annual In-service, Franklin, TN, August 7 (Participants = 40).
49. **Wilcox, M.D.** 2008. “*The Three-star Program and Extension*,” UT/TSU Extension Agent Resource Development In-service, Knoxville, TN, June 26 (Participants = 25).
50. **Wilcox, M.D.** 2008. “*Developing Entrepreneurial Communities in Tennessee*,” UT/TSU Extension Agent Resource Development In-service, Nashville, TN, June 25 (Participants = 25).
51. **Wilcox, M.D.** 2008. “*Introduction to Business Retention and Expansion*,” UT/TSU Extension Agent Resource Development In-service, Jackson, TN, June 24 (Participants = 25).
52. **Wilcox, M.D.** 2008. “*Entrepreneurship 101*,” Small Business Development Extension workshop, Erin, TN, May 8 (Participants = 8).
53. **Wilcox, M.D.** 2008. “*Introduction to E-commerce for Small and Home-based Business*,” Small Business Development Extension workshop, Lexington, TN, January 15 (Participants = 41).
54. **Wilcox, M.D.** 2007. “*Starting a Real Home Business*,” Statewide Family and Consumer Education Leader Lessons webinar, Nashville, TN, December 1 (Participants = 173).
55. **Wilcox, M.D.** 2007. “*Preparing for the New Millennium - Constraints on Development in Africa*,” AGEC 360 – Rural Economic Development Knoxville, TN, November 1 (Students = 20).
56. **Wilcox, M.D.** 2007. “*Developing an Entrepreneurial Community in Henderson County, Tennessee*,” UT/TSU Extension’s ‘Entrepreneurship: Building Community Wealth’ workshop, Lexington, TN, October 1 (Participants = 22).
57. **Wilcox, M.D.** 2007. “*Beyond the Telephone Pole Ad - Starting a Real Home Business*,” UT/TSU Extension’s ‘Entrepreneurship: Building Community Wealth’ workshop, Lexington, TN, October 1 (Participants = 22).

58. **Wilcox, M.D.** 2007. “*So You Want to Start Your Own Business? - Attributes of Successful Entrepreneurs,*” UT/TSU Extension’s ‘Entrepreneurship: Building Community Wealth’ workshop, Lexington, TN, October 1 (Participants = 22).
59. **Wilcox, M.D.** 2007. “*Developing a Handicap-Accessible Agriscience Field Study Site for Rural Pupils,*” Hurricane Mills, TN, September (Participants = 5).
60. **Wilcox, M.D.** 2007. “*Sustainable Development in Practice: Experiences from Africa to the Cumberlands,*” FWF 570 - Natural Resource Sustainability, Knoxville, TN, September (Students = 12).
61. **Wilcox, M.D.** 2007. “*Aligning the Stars - An Introduction to Developing Entrepreneurial Communities in Tennessee,*” UT/TSU Extension: Family and Consumer Science Annual In-service, Franklin, TN, August (Participants = ~175).
62. **Wilcox, M.D.** 2007. “*Building the Next Workforce – Making Choices for Your Community,*” Northwest Tennessee Workforce Board Workshop, Dyersburg, TN, July (Participants = 31).
63. **Wilcox, M.D.** 2007. “*Introduction to E-commerce,*” Participants in UT Extension’s ‘Charting a New Course’ workshop, Waynesboro, TN, March (Participants = 28).
64. **Wilcox, M.D.** 2007. “*Market Analysis,*” Participants in UT Extension’s ‘Charting a New Course’ workshop, Waynesboro, TN, March (Participants = 28).
65. **Wilcox, M.D.** 2007. “*Basic Business Planning: A Prelude to Market Analysis,*” Participants in UT Extension’s ‘Charting a New Course’ workshop, Waynesboro, TN, February (Participants = 28).
66. **Wilcox, M.D.** 2007. “*Making Philanthropy Work for Your Organization,*” Tennessee Fair Association Annual Statewide Conference, Nashville, TN, February (Participants = 40).
67. **Wilcox, M.D.** 2007. “*Rural Development and UTIA,*” UT Institute for Public Service Economic Development Team Training, Knoxville, TN January (Participants =10).
68. **Wilcox, M.D.** 2006. “*Small Business Management and the Marketing of Crafts,*” Coalition for Appalachian Ministry Cabin Crafts training, Townsend, TN, November (Participants = 3).
69. **Wilcox, M.D.** 2006. “*Dimensions of a Crisis: African Constraints on Development,*” ESS 120: Soils and Civilizations, Knoxville, TN, November (Participants = 60).
70. **Wilcox, M.D.** 2006. “*Rural Development in Tennessee – The Role of Area Farm Management Specialists UT Extension State Specialists and Area Farm Management Specialists,*” Area Farm Management Specialist In-service, Murfreesboro, TN, October (Participants = 13).
71. **Wilcox, M.D.** 2006. “*Development of a Farmers’ Market in Watertown, TN,*” Historic Watertown, Inc. training, Watertown, TN, July (Participants = 10).
72. Keel, M. and **Wilcox, M.D.** 2006. “*Smart Growth for Healthy Children in Newport and Cocke County,*” Tanner Cultural Center and Grassy Fork Middle School workshop, Newport, TN, November (Participants = 7).
73. **Wilcox, M.D.** 2006. “*Encouraging a Diverse Portfolio of Fundraising Strategies for County Fairs,*” Lincoln County Fair Board workshop, Fayetteville, TN, May (Participants = 8).

## MENTORSHIP

### Masters Students Supervised

1. Brannon, Kelly. MS (non-thesis), 2010. “Economic Impact Analysis of Animal Confinement Legislation on Kentucky’s Livestock Industry,” Department of Agricultural and Resource Economics, University of Tennessee.

- English, Alicia. MS, 2008. "Determinants of Liberian Farmgate Cocoa Prices," Department of Agricultural and Resource Economics, University of Tennessee.

Masters Theses Committee Membership

- Timóteo, Eduardo Simone. MS, 2014 (anticipated). Department of Agricultural and Resource Economics, University of Tennessee.
- McNair, William. MS, 2013. "Factors Influencing the Adoption of Conservation Agriculture for Smallholder Maize Farmers in Mozambique," Department of Agricultural and Resource Economics, University of Tennessee.
- Bisangwa Eric. MS, 2013. "Factors Influencing the Adoption of Conservation Agriculture Technologies on Input Demand and Maize Production in Butha Buthe, Lesotho," Department of Agricultural and Resource Economics, University of Tennessee.
- Davis, Andy. MS, 2012. "Locally Grown Produce as a Marketing Strategy: A Study of Tennessee Fruit and Vegetable Producers," Department of Agricultural and Resource Economics, University of Tennessee.
- Register, Lane. MS, 2012. "Estimating Suppressed Employment Data in US County Business Patterns Databases: An Application for the Analysis of Green Sector Industry Concentration in the Lower 48 States," Department of Agricultural and Resource Economics, University of Tennessee.
- Urbanowitz, Seth. MS, 2011. "The Role of Extension in Community Resource and Economic Development as Perceived by Administrators and Directors of the Cooperative Extension Service," Department of Agricultural Leadership, Education and Communications, University of Tennessee.
- Brown, Matt. MS, 2008 "Estimating the Economic Feasibility of Heating Tennessee Broiler Houses with Solar Energy- A Two County Analysis," Department of Agricultural and Resource Economics, University of Tennessee.

Research Fellow Mentorship

- Flomo, Demanie Musu. 2009-11. Norman E. Borlaug International Agricultural Science and Technology Fellows Program for Improving Cocoa Production in Africa sponsored by the United States Department of Agriculture and the World Cocoa Foundation.

B.S. Honors Theses Supervised

- Wise, Emily. 2011. "The Role of Cooperatives in the Production and Marketing of Industrial Alcohols for Niche Markets," College of Business.

**PROFESSIONAL SERVICE**

Agricultural and Applied Economics Association (AAEA)

- AAEA National Outreach Committee Member('07-'10)
- Selected Paper Reviewer ('08, '14)

Community & Economic Development Initiative of Kentucky (CEDIK)

- Statewide Advisory Council (2010 – Present)

Extension Disaster Education Network (EDEN)

- Delegate ('08-'12)

Joint Council of Extension Professionals (JCEP)

- Secretary ((Elect '12), '13)
- Board Member ('11-Present),

Journal of Extension (JOE)

- Board Member ('10 –'11)

National Association of Community Development Extension Professionals (NACDEP)

- Past President ('13)
- President ('12)
- President-elect ('11)
- Publications Chair ('10)
- Selected Paper Reviewer ('08, '10, '14)

National e-Commerce Extension Initiative

- Southern Regional Team Member ('10-Present)

Southern Agricultural Economics Association (SAEA)

- Selected Paper Reviewer ('07, '08, '09)

Southern Region Program Leadership Network (SR-PLN)

- Community Development Committee Chair ('08-'09)
- Community Development Committee Secretary ('07-'08)

Southern Region Sustainable Agriculture Research and Education Program (SARE)

- Reviewer for Research and Education grant proposals ('07, '10)

Southern Rural Development Center (SRDC)

- Technical and Operational Advisory Committee Member, ('08-'12, Chair '12)

Tennessee Association of Agricultural Agents and Specialists (TAAA&S)

- Community Development Committee Vice-Chair ('08-'09)

Tennessee State Rural Development Committee

- Awards Chair ('10, '11)

Peer Reviewer for:

Agricultural Economics

Choices

Ecological Economics

Journal of Agricultural Education and Extension

Journal of Extension

Journal of Sustainable Forestry

## **INSTITUTIONAL SERVICE**

Diversity Action Team in Agriculture (DATA) committee, 2013-Present, College of Agriculture, Purdue University.

Marion County Extension Director Search Committee, 2013, Purdue Extension, Purdue University.

AgSEED Grant Review Panelist, 2013, College of Agriculture, Purdue University

By-laws Committee, 2010-2012, Department of Agricultural and Resource Economics, University of Tennessee.

Greever Endowed Chair Search Committee, 2009-2012, Department of Agricultural and Resource Economics, University of Tennessee.

90th Anniversary Committee (Chair), 2009, Department of Agricultural and Resource Economics, University of Tennessee.

Student/Faculty Awards Committee, 2008-2012, Department of Agricultural and Resource Economics, University of Tennessee.

Extension Fact Sheet Review Committee (Chair), 2007 – 2012, University of Tennessee Biofuels Initiative and University of Tennessee Extension, University of Tennessee Institute of Agriculture.

Economics Team, 2007-2012, University of Tennessee Biofuels Initiative, University of Tennessee Institute of Agriculture.

Farmer Education Team, 2007-2012, University of Tennessee Biofuels Initiative, University of Tennessee Institute of Agriculture.

Secretary to the Faculty, 2007-2012, Department of Agricultural and Resource Economics, University of Tennessee.

Rural Development Working Group (Chair), 2007-2012, Department of Agricultural and Resource Economics, University of Tennessee.

Bio-based Energy Analysis Group (BEAG), 2007-2012, Department of Agricultural and Resource Economics, University of Tennessee.

Sustainable Tennessee (Co-chair) State Action Agenda, 2006-2012, University of Tennessee Extension.

Value-added Agriculture State Priority Program Team, 2006-2012, University of Tennessee Extension.

Seminar Committee (Chair), 2006-2012, Department of Agricultural and Resource Economics, University of Tennessee.

Website Committee, 2006-2012, Department of Agricultural and Resource Economics, University of Tennessee.

Extension Development Fund Committee, 2006-2012 Department of Agricultural and Resource Economics, University of Tennessee.

Strategic Planning – Marketing Committee (Chair), 2006, Department of Agricultural and Resource Economics, University of Tennessee.

Strategic Planning – Emerging Issues Committee, 2006, Department of Agricultural and Resource Economics, University of Tennessee.

## **FOREIGN LANGUAGE**

French

## **CERTIFICATIONS AND ADDITIONAL TRAINING**

- Collaborative IRB Training Initiative (CITI) – Human Subjects Research Certification (2004)
- Agriculture Education (041): State of Connecticut Initial Educator Certificate-Vocational Agriculture/Aquaculture Teacher Certification (1999)
- Hazard Analysis and Critical Control Point (HACCP): University of Georgia-Marine Extension, Brunswick, GA AFDO Certification (1998)
- Peace Corps Training of Trainers: Adult Learning Seminar, N'Gaoundéré, Cameroon (1995)